

#### Quarter III - 2011 Newsletter

# Celebrating 20 years of world class packaging machines.



**Starview** was founded during the recession of 1991 to provide simple entry level packaging machines. While our start was very small the company came into being with a wealth of industry knowledge that continues to support our present day efforts.

**Starview** has been fortunate to be able to grow in an environment where so many of our peers have been purchased by equity firms, merged, downsized or even ceased to exist. We continue to be a privately held company with full control over our own destiny.

We continue to offer a range of low cost entry level machines to serve the customer base that gave us our start. We found our market niche in being able to adapt standard designs to meet specific customer needs. This has provided us with growth in large integrated systems for clients with large volumes of unique packages. We will continue to evolve to meet the market's needs as packages become more environmentally friendly.

**Starview** continues to build infrastructure for the future by maintaining and adding the expertise that will drive design to production concepts for the next 20 years. Please join with us in our celebration of innovation and growth.

# PackExpo Las Vegas is predicted to set record attendance numbers.



September 26-28, 2011 Las Vegas Convention Center Las Vegas, Nevada USA

## Visit Starview Booth C2005. Mark your agenda now.

We look forward to another exciting show. We have on display and will be demonstrating the following machines:

- FAB8-1418-3 Fully Automatic Eight-station Rotary Blister Sealing machine producing double card trapped blister Natralock packages.
- NEW SB/PH1-1012 Table Top Manual Shuttle Medical Device Packaging machines sealing packages using PETG trays and Tyvek lidstock.
- PHS1-26 Impulse Heating Jaw Sealer providing tamper resistant closures on hinged PVC clamshells.
- MSTS-1014 Table Top Manual Shuttle food tray sealing machine producing CPET food trays sealed with clear plastic film.
- MSP-1218 Table Top Manual Skin Packaging Machine producing typical skin packages.

If you are sending or bringing your clients to Starview please let us know prior to the show. This allows us to be prepared for those visits.

#### Starview now offers reconditioned machines.



Starview is now offering Reconditioned machines for sale. Most machines will be offered FOB delivered to any contiguous USA destination with a 90 day limited parts warranty. We will be able to tool these machines if requested.

We have developed a dedicated section of our website that provides a thumbnail description of the machines we have available. Please check frequently for updates as additional machines will be added when they are received and reconditioned.

Starview accepts selected used machines as trade-ins against new machines as well as making outright purchases of selected used machines. Please contact Eric Carlomusto <a href="mailto:eric@starview.net">eric@starview.net</a> regarding any surplus or unwanted machines you have available.

Let Starview assist your customers with machines designed to make the total manufacturing process more effective. Contact one of our sales staff for packaging solutions to help your customers reduce cost and stay competitive.

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